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## Stephen D. Dix, Of Counsel

Steve Dix joined the firm following a 30 year in-house career at high tech companies, most recently as the Senior Vice president, General Counsel and Secretary at Alpharetta, GA based Convergent Media Systems Corporation. As its General Counsel, Steve managed the company's legal operations, established internal guidelines for corporate governance, managed its intellectual property, customer contracts, and purchasing and, as a member of the company's executive committee, participated in the formulation of all corporate policies.

Prior to joining Convergent, Steve was the Chief Counsel for North American Operations at Amdahl Corporation, a Silicon Valley based manufacturer of mainframe computers, associated peripherals and software. There he managed all legal operations within Amdahl's Field Sales, Operations Services, the Software Marketing Group, and the company's CE Services Inc. subsidiary. As the Company expanded its sales in the telecommunications market, he coordinated corporate policy on changing telecommunication law and regulation issues.

While having extensive experience handling multi-million dollar transactions for major multi-national companies, he is also very conversant with the growth issues associated with smaller companies. His in-depth knowledge of the high tech industry and related IP issues, plus his broad base of knowledge in matters as diverse as corporate governance, M&A, and labor law, make him a valuable addition to our technology group.

Steve began his legal career as a Lieutenant in the US Navy's Judge Advocate General's Corps, and was in private practice in Houston, Texas prior to moving in-house.

### **Practice Areas**

Corporate and Transactional  
Technology

### **Bar Admissions**

California  
Georgia  
Texas

### **Education**

J.D., University of Texas  
M.B.A., Georgia State University  
B.A., Economics, University of  
Houston

### **Professional Memberships and Affiliations**

Atlanta Bar Association  
Federation of Jewish Men's  
Clubs (Treasurer)